Is International ACH right for you?

FEDERAL RESERVE

Jorge Jimenez

Jorge.jimenez@atl.frb.org

Federal Reserve Bank of Atlanta

Disclaimer

- The views presented are those of the individual presenter and do not reflect the views of the Federal Reserve Bank of Atlanta, the Retail Payments Office, the Board of Governors, or any person or entity.
- The content of this presentation is intended to serve as general information and not as legal counsel or as expert advice about IT. If the issues in this presentation interest you, you should consult your own legal counsel and/or IT professional.

Federal Reserve – Who we are



Monetary policy

Goals...Maximum economic growth and employment; Stable prices

Bank supervision and regulation

Goals...Foster financial system stability by promoting safety and soundness of independent financial institutions; addressing issues of systemic risk

Financial services

Goals...Safety, accessibility, and efficiency in the payment system

Federal Reserve Financial Services – What we do

"In 2014, the average daily value of transactions processed by Federal Reserve Financial Services was \$4.8 trillion, which is roughly \$56 million per second."

Annual average daily volume and value for 2014

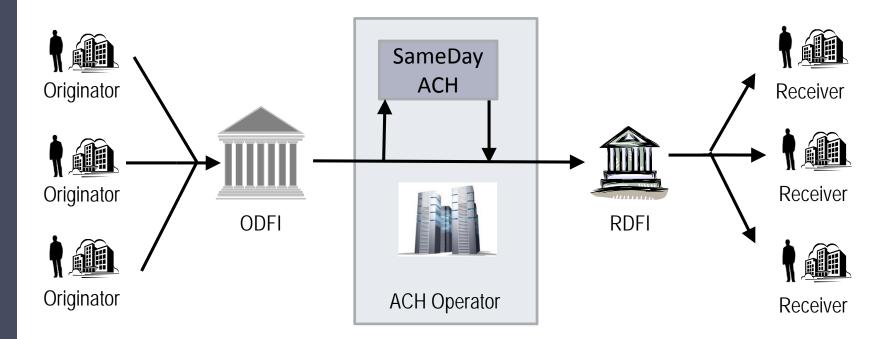
Service	Avg Daily Volume	Avg Daily Value	
Fedwire Funds	537.9 Thousand	\$3.5 Trillion	
Fedwire Securities	67.9 Thousand	\$1.1 Trillion	
FedACH	52.3 Million	\$98.6 Billion	
Check	23.6 Million	\$33.2 Billion	
National Settlement	2,630	\$69.1 Billion	

Source: Federal Reserve Board of Governors

FEDERAL RESERVE

P₂P

- There not necessarily a direct relationship between the method of payments utilized in the back-end and price
- User experience and value should be the consideration not





FedLine Access [®] Solutions

- Informational services for:
 - Check Services
 - FedCash® Services
 - FedACH® (information)
 - Accounting (AMI)
 - Service Charge Information
- Limited transactional services for the following:
 - FedCash Ordering
 - FedACH Returns and NOCs
 - Check 21

FedLine Advantage

- Informational and transactional services for:
 - FedACH
 - Fedwire[®] Funds
 - Fedwire Securities
 - National Settlement
- All FedLine Web Services



FedLine Web

Key Aspects of Fedwire Funds Services

- A real-time, gross settlement system
- Typically used for large-dollar electronic payments
- Settlement through Master Account with the Federal Reserve
- Provides you with :
 - Speed, Reliability, Security, Control
- For additional information, visit our website http://www.frbservices.org/fedwire/index.html

FEDERAL RESERV



A Glance @ Fedwire Funds Services

Key Aspects of FedACH Services

- Online transaction services and file transmission
- Immediacy of funds is not a concern
 - Typically not available the same day
- FedGlobal® services offers an efficient means for sending cross-border ACH credit payments
- Requires a FedLine Advantage [®] connection to originate and receive ACH files
- Access risk management tools



A Glance @ FedACH Services

Key Aspects of FedACH Services

- FedACH Information services
- FedACH Risk® Management Suite
- FedPayments® Reporter Services
- FedACH SameDay
- The Fed links you to more:
 - Innovative, seamlessly integrated, domestic and FedGlobalSM
 ACH services
 - Access via FedLine Access Solutions
 - Information services
 - Transaction services
- For additional information, visit our website http://www.frbservices.org/fedach/index.html

A Glance @ FedACH Services cont



Key Aspects of Check Services

- Check Services offer you a suite of electronic check processing options
- Check 21-enabled services provide a single point of contact and entry
- Online Check 21-enabled Services
 - FedForward[®], FedReceipt [®] Plus, FedReturns[®],
 FedReceipt Plus for Returns
- Online Check Adjustments
- For additional information, visit our website http://www.frbservices.org/check/index.html



A Glance @ Check Services

Key Aspects of FedCash Services

- FedCash Services (free) requires:
 - A settlement option
 - FedLine Web access solution
 - Arrangement with an armored carrier
- Online access for cash ordering
- Recurring order capabilities
- Near real-time reports on orders
- Detailed management information reports on historical transaction activity
- FedCash Access Manager
- For additional information, visit our website http://www.frbservices.org/fedcash/index.html



A Glance @ FedCash Services

Key Aspects of Accounting Services

- Variety of reports and inquiry services
- Online, real-time critical information about Fed account
- Account Management Information (AMI) Services
 - Daily statement of account
 - Balance Fed account avoid overnight overdraft
 - Receive early in the day
 - Receive account information throughout the day

FEDERAL RESERV

Clear, easy-to-read formatted information



A Glance @ Accounting Services

13

Key Aspects of Accounting Services

- Risk management information and Daylight Overdraft Reports
- Request real-time inquiry services, drill-down capabilities
- Generate summary and detail account-related reports
- Automatic notifications and reports
 - e.g. daily statement of account
- Service Charge Information (SCI)
 - Monthly summary statement of service charges
- For additional information, visit our website
 http://www.frbservices.org/accountservices/index.html



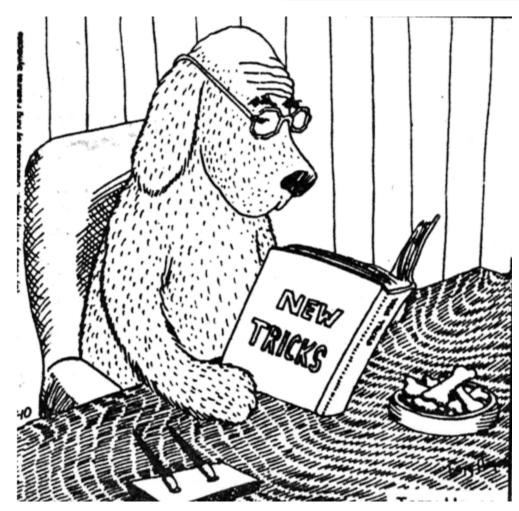
A Glance @ Accounting Services

P2P- Scenario

- What do you if somebody needs to send \$300 today Monday to a family member in NY by Wednesday?
- On Line Banking?
- Wire?
- Check?
- Standard ACH?
- SameDay ACH?

FEDERAL RESERV

ACH and new tricks



http://goodwithme.com/wp-content/uploads/2015/01/self-esteem.jpg

FedGlobal ACH

Federal Reserve Bank of Atlanta Retail Payments Office

The need today

Do your customers make international

payments?



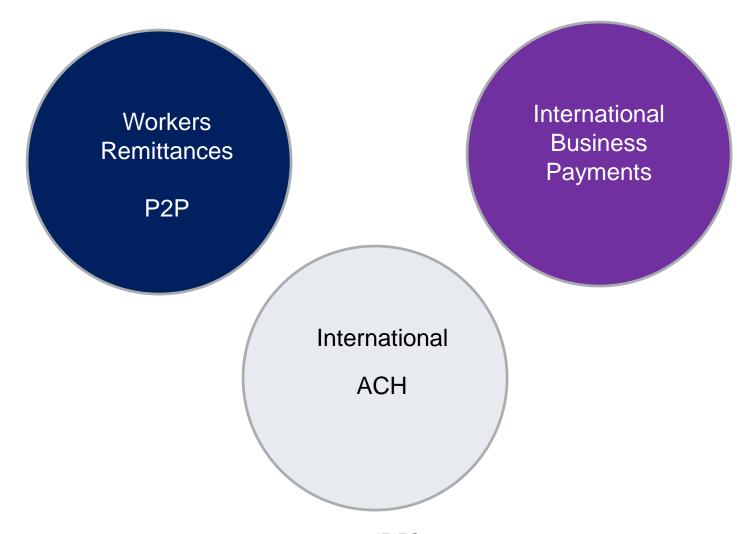








Expanding ACH





FedGlobal ACH benefits

Improves transparency for customers

No Beneficiary Deductions

Lower Costs

regardless of size

FI can also handle own exchange

International Offering
Accessible to all
institutions

True Innovation in Banking

ACH

Best Foreign Exchanges

A new way to do Business transfers

Robert E. Lajoie, VP, Product Management Treasury Solutions, RBS Citizens

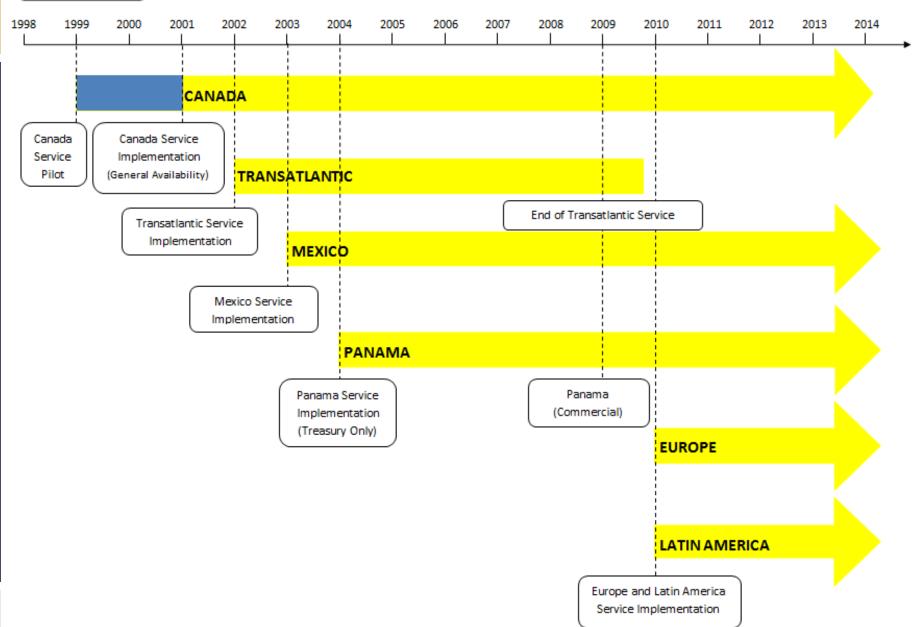
"Our customer sent 55000 payments to Holland in one day. Each Payment averaged 80 Euros. With the traditional payment channels we would have spent that much in deductions alone. FedGlobal allowed us to send payments with no intermediary deductions and negligible beneficiary deductions. It is a game changer for the industry"

A new way to do consumer transfers

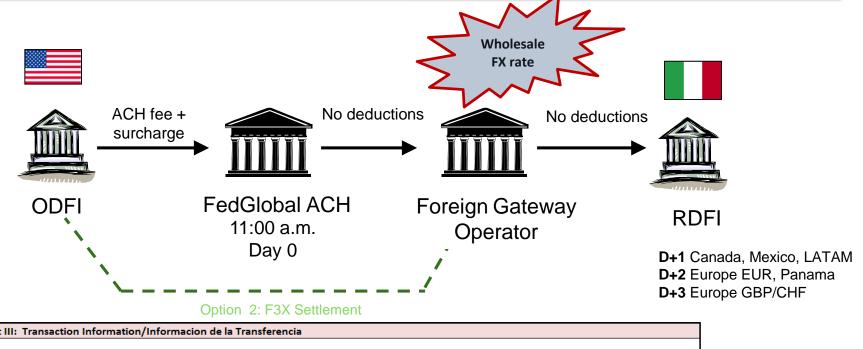
Sue Peterson, EVP, Chief Retail Banking Officer, MB Financial Bank.

"FedGlobal ACH allows us to provide an efficient and innovative service to our retail customers, as well allowing us to reach out to the unbanked and underserved with a solution that meets their needs. Additionally the transparency the Fed provides has made it easy for us to meet our compliance obligations"





Process Flow Example

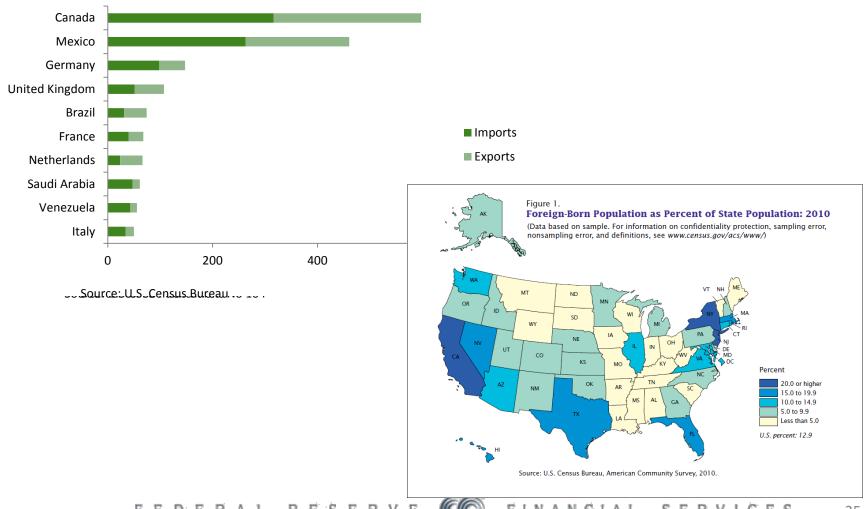


Part III: Transaction Information/Informacion de la Transferencia Sending Country (Pais de envio) Receiving Country (Pais que recibe) 11/5/2012 Date of Transfer: Exchange Rate*: 1 USD = 13.0113 (MXN) (Fecha de Envio) (Tasa de Cambio Estimada) 11/6/2012 500.00 Total: (USD) Funds Availability: (Cantidad del Envio) (Fecha Disponible) Transfer Taxes and Fees: Transfer Amount*: 5.00 (USD) 6,440.59 (Cantidad del envio) (Comisiones y Tarifas) Transfer Amount: 495.00 (USD) Other Fees and Taxes: (MXN) (Cantidad neta enviada) (Impuestos aplicados) 6.440.59 Date applied for estimate/Estima hecha con datos del: 11/01/2012 Total to Recipient*: (MXN) (Cantidad Recibida)

Deliver to
Account
or
Cash-out

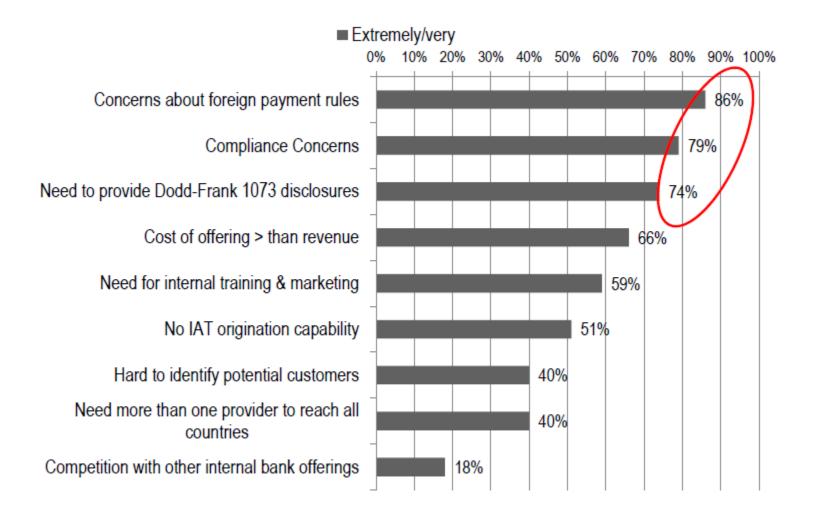
Sizing the Market

2011 US Foreign Trade, Billions



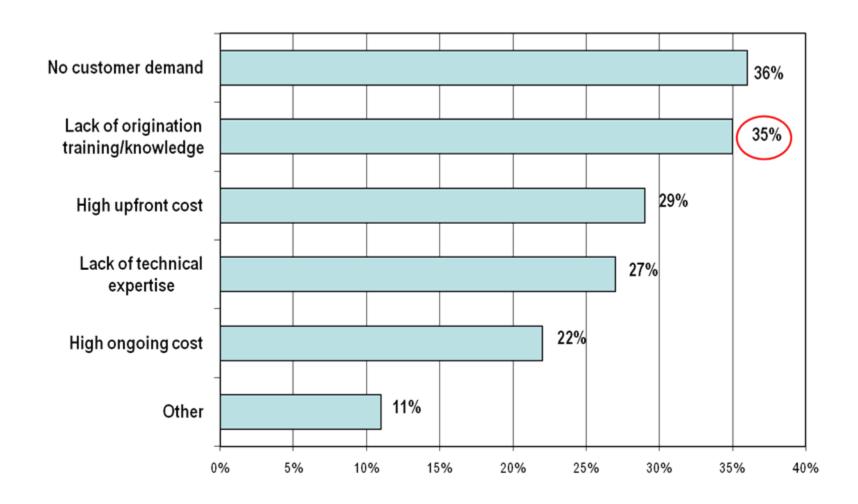


2014 FedGlobal ACH Survey





Why Lack of ACH Origination







FedGlobal® Features

Reg. E Requirements*		Mexico	Canada	Panama	Lat. Am.	Europe
FX	Estimate	✓	√	V	✓	✓
Fees	Estimate	✓	✓	✓	✓	✓
Taxes	Estimate	V	√	√	√	✓
Availability	Exact	✓	√ †	✓	✓	✓
Error Resolution	Investigation**	✓	✓	✓	✓	✓

So how do you route the Payments?



Domestic vs International ACH



In domestic transactions you can use US ABA# and Account number, but what about International transactions?

International



A2A

Gateway RT and

CPA # and Account number Canada:

Panama: RT# and Account number

Mexico: ABM# and CLABE (18 digits)

BIC# and IBAN Europe:

	P150 ▼	f _{sc}					
A	В	С	D	E	F	G	Н
127	Part VI: Back Office Use Or	nly					
129							
130	Company:	<enter financial="" inst<="" td=""><td>itution Name></td><td></td><td>Company ID:</td><td><enter routing="" td="" tra<=""><td>nsit Number></td></enter></td></enter>	itution Name>		Company ID:	<enter routing="" td="" tra<=""><td>nsit Number></td></enter>	nsit Number>
131	Batch Header Description:	Remittance			FXC Indicator:	Fixed-to-Variable	
132	Current Date:	4/17/2012			FXC Reference Indicator:	Space Filled	
133	ISO Destination Country:	MX-Mexico			FXC Reference:		
134	Origination Currency:	USD-US Dollar			Destination Currency:	MXN-Mexican peso	os
135							
136	Payment Information						
137	Transaction Amount:	\$ 331.00			Gateway FI:	091050700	
138	Tran Code:	22 - Checking Credit			Foreign Account:	111111111	
139	Tran Type:	Deposit			Payment:		
140							
141	Originator Information						
142	ODFI Name:	<enter financial="" inst<="" td=""><td>itution Name></td><td></td><td>ODFI Country:</td><td>US-USA</td><td></td></enter>	itution Name>		ODFI Country:	US-USA	
143	ODFI ID:	<enter routing="" td="" trans<=""><td>it Number></td><td></td><td>ODFI Qualifier:</td><td>01</td><td></td></enter>	it Number>		ODFI Qualifier:	01	
144	Originator Name:	Hector Gonzalez					
145	Originator Address:	3001 Davenport Rd					
146	City:	Duluth			State:	Select One	
147	Postal Code:	30096			Country:	US	
148							
149	Receiver Information						
	RDFI Name:	Abc Capital (Banco A	migo)		RDFI Country:	MX-Mexico	
	RDFI ID:	138			RDFI Qualifier:	01	
	Receiver Name:	Hubertus Schubert					
	Receiever Address:	21 Calle Choluteca					
154	City:	Chapala			State:	Jalisco	
155	Postal Code:	30096			Country:	MX	
156							
	Remittance Information						
	Payment Information:	DOB 082574\PHN 55	5555555\				
150							

How does the IAT Work?

<u></u>					
	8A094101				
522 <u>0</u> FV3	MX123456789 TAT FEDGLOBAL	LUSDMXN130326 11	L23456780001128		
622 <mark>0910507000</mark> 008 000	0001000: Account number abroad	11	L23456780001128		
710DEP000000000000000000	Maria Jimenez		0001128		
711Jorge Jimenez	100 main Street		0001128		
712San Diego*AZ\	us*90025∖		0001128		
713Enter Your FI name	01 <mark>1234</mark> 56789	US	0001128		
714Bancofacil	01 <mark>140</mark>	MX	0001128		
715 Calle Mayor 21			0001128		
716Chapala*Jalisco\	MX*30075∖		0001128		
717			00010001128		
82200000090009105070000000000000	00000001000123456789	1	L23456780001128		
90000010000020000000900091050700	0000000000000000001000				
9999999999999999999999999999	99999999999999999999999999	9999999999999999	9999999999999		
999999999999999999999999999	99999999999999999999999999	999999999999999	9999999999999		
999999999999999999999999999	99999999999999999999999999	9999999999999999	9999999999999		
999999999999999999999999999	99999999999999999999999999	9999999999999999	9999999999999		
999999999999999999999999999	99999999999999999999999999	9999999999999999	9999999999999		
999999999999999999999999999	99999999999999999999999999	999999999999999	9999999999999		



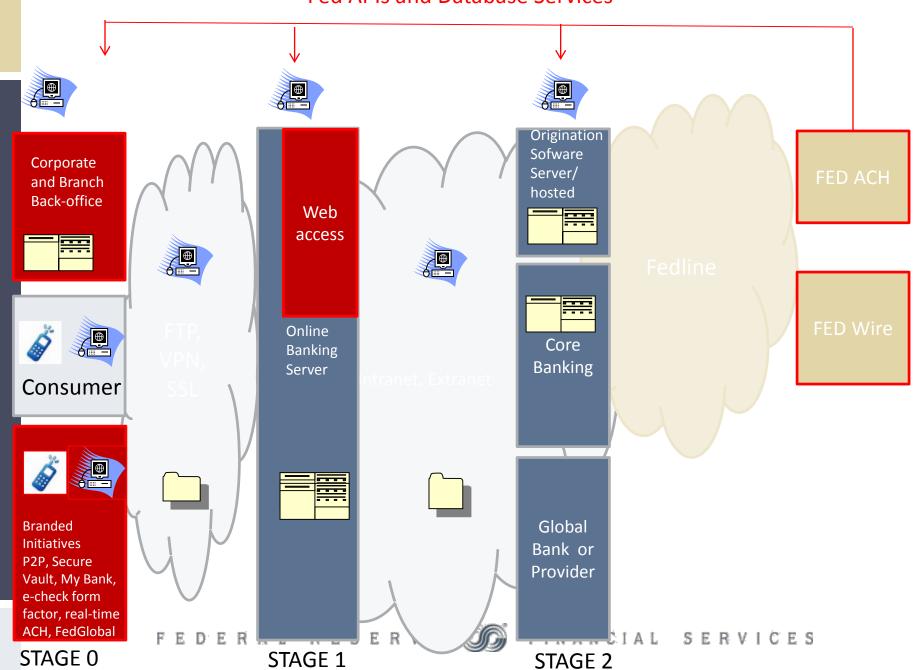
Domestic vs International ACH



Source: http://farm9.staticflickr.com/8525/8676346430_9a2e8e4b73_z.jpg

FedGlobal Formatting Aid & Other tools

Fed APIs and Database Services



Formatting Aid



Formatting Aid Version 4.0

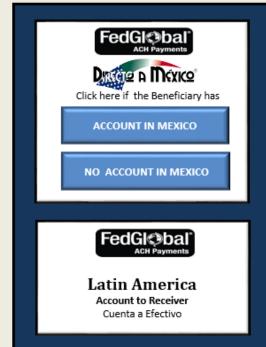
Test Bank

123456789

www.test.bank.com

1800-234-6656

End User Price	
Mexico Account to Account	\$5.00
Mexico Account to Receiver	\$8.00
Latin America	\$9.00
Panama	\$10.00
Canada	\$13.00
Europe	\$16.00









Country: (Pais) Bank Name: (Nombre del Banco)	Guatemala Banco Industrial	•	Postal Code: (Codigo Postal) Routing Transit Numl (Codigo Bancario)	ex. 235645 ber: GT008400085008400931
Payout Location/Oficina State (Estado):	de Pago (from fedglobala2	r.com) City (Ciudad): Morazan	_	Office (Oficina): Agente Distribuidora El Porvenir
Street Address: (Direccion de la Calle)	Calle Principal Aldea Ma	rajuma		
	rmation/Informacion de la	Transferencia		
Sending Country (Pais de	envio)		Receiving Country (P	Pais que recibe)
Date of Transfer: (Fecha de Envio)	3/16/2015		Est. FX Rate*: 1 USD = (Tasa de Cambio)	= 7.3953 (GTQ)
Transfer Amount: (Cantidad neta enviada)	500.00	(USD)	Date Available: (Fecha Disponible)	3/17/2015
Transfer Taxes: (Tarifas)	-	(USD)	Transfer Amount: (Cantidad del envio)	3,697.65 (GTQ)
Transfer Fees: (Comisiones)	9.00	(USD)	Estimated Other Fee (Otras Tarifas)	- (GTQ)
Total: (Cantidad del Envio) Date used for estimating	509.00 exchange rate/Estimacion hecl	(USD) na con datos del: 03/16/2015	Total to Recipient: (Cantidad Recibida)	3,697.65 (GTQ)
	Recipient may receive less due to fees charged by t recipient's bank and foreign taxes			
			Drint	

SENDER:

Matt Kenseth

20 Dollar General Rd

Charlotte, NC, 30309, USA

555-555-5555

RECIPIENT:

Jimmy Johnson

48 Lowes Lane

Charlotte, North Carolina, 484848

444-444-4444

PICK-UP LOCATION

Any branch of SOCIETE GENERALE (CANADA)

Date Available: 09/17/2013

Transfer Amount: \$500 Transfer Fees: \$0 Transfer Taxes: \$0

Total: \$500

Estimated Exchange: US\$1.00 = 1.0274 CAD

Other Fees: 0 CAD

Total to Recipient: 513,70 CAD

Recipient may receive less due to fees charged by recipient's

bank and foreign taxes.

You have a right to dispute errors in your transaction. If you think there is an error, contact us within 180 days at 555-555-5555 or bbfinancial.com. You can also contact us for a written explanation of your rights.

You can cancel for a full refund within 30 minutes of payment, unless the funds have been picked up or deposited. For questions or complaints about our institution contact:

For questions or complaints about BB FINANCIAL, contact: Alabama Banking Department

404-498-000

www.banking.alabama.gov

Consumer Financial Protection Bureau 855-411-2372 855-729-2372 (TTY/TDD) www.consumerfinance.gov



FedGlobal ACH Formatting Aid and Model Receipt A32

Opportunity

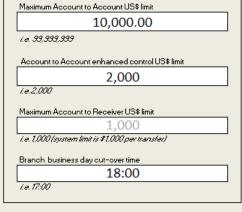
ADMIN SETTINGS

Enter your financial institution's name
Test Bank
i.e. First Credit Union
Enter your financial institution's ABA number
123456789
i.e. 123456789
Enter your financial institution's website
www.test.bank.com
i.e. mmm. firstou.org
Enter your financial institution's customer service phone number
1800-234-6656
e. 345-456-3456
Enter your financial institution's address
100 Main Street
i.e. 100 Main Street
Enter your financial institution's City, State Zip Code
Atlanta, GA 30075
i.e. Atlanta, G4 30075

FEE SETTINGS

	Min	Мах	Fee
Мехісо	\$ -	\$ 500.00	\$5.00
	\$ 500.01	\$ 100,000.00	\$6.00
	\$100,000.01		\$7.00
Mexico A2R	\$ -	\$ 1,000.00	\$8.00
Latin America	\$ -	\$ 1,000.00	\$9.00
D	\$ -	\$ 1000 00	\$10.00

OPERATIONS SETTINGS



SUPERVISION SETTINGS



IT SETTINGS

Links to be enabled through the firewall

EXCHANGE MARGIN

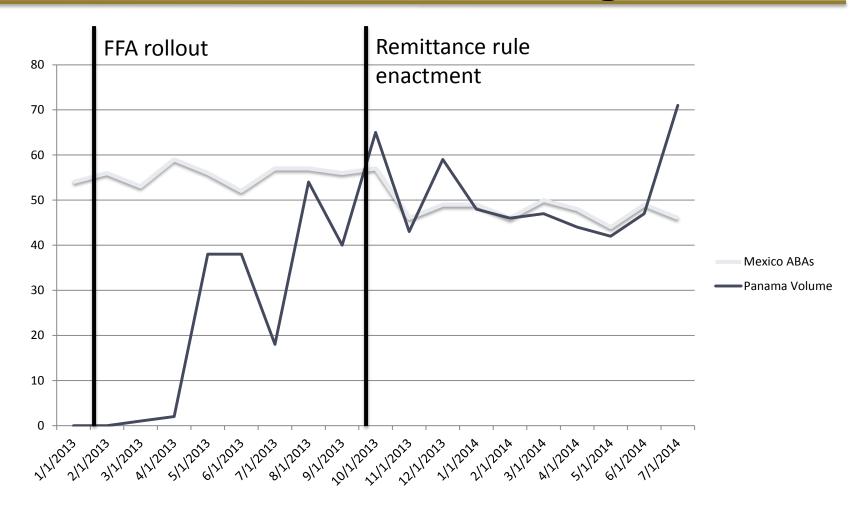
Мехісо	Min \$ - \$ 500.01 \$ 10,000.01	Max \$ 500.00 \$ 10,000.00	Margin 0.00% 0.50% 0.30%
Mexico A2R	\$ -	\$ 1,000.00	0.10%
Latin America	\$ -	\$ 1,000.00	0.10%
Canada	\$ - \$ 1,000.01 \$ 10,000.01	\$ 1,000.00 \$ 10,000.00	1.00% 0.50% 0.30%
Europe	\$ - \$ 1,000.01 \$ 10,000.01	\$ 1,000.00 \$ 10,000.00	0.10% 0.20% 0.30%

FILE DESTINATION

Please select the files you wish to create and the folder location you wish t If a file is created but no saving location is specified, it will save on your desl

Define file location for IATs

FedGlobal ACH Formatting Aid

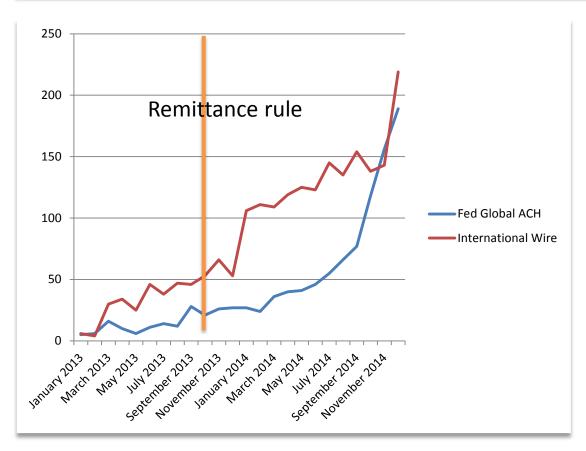


Where is the market?

- Compatible options
- Integrated Solutions
- On-line banking integration

The OAS STAFF FCU Case

International Payments 2013-2014



2013:

(16%) IATs

(84%) Wires

2014:

(35%) IATs

(65%) Wires

In 2014:

- Members in US: (68%)
- Members abroad: (32%) (11% more than 2013)

SOURCE: MARIA ANTONIETA ARRAYA, OAS STAFF FCU 2014

Marketing approach

Manage your Money Sending Funds outside the U.S.: Transfer funds from any of your Credit Transfer funds from your Credit Union Union account to an account outside account to an account in Mexico or Information required: In addition of the beneficiary name and · Name of beneficiary the bank address, you must submit: · Account No. of beneficiary · FOR MEXICO: Clave Bancaria · Beneficiary address Estandarizada (CLABE) . FOR PANAMA & CANADA: · Bank name · Swift Code International routing number and Bank/Branch address Account Number · FOR EUROPE: Bank Identification Code (BIC) and International Bank Account Number (IBAN) Ideal when: · You need to transfer funds to any of · You need to transfer funds to an institution outside the United States the countries mentioned above Unlimited amount · Deposit is not urgent · For recurrent or single transfers • The amount is less than \$10,000 · You need to send a payment or simply . There is not an intermediary bank transfer funds to another account involved in the transaction . It is not a payment, but a transfer Allow 2 to 5 business days* Allow 1 to 3 business days S40 fee \$5 fee

- Differences between both methods in Web Site and Online Banking
- Personalized e-mails with tutorials

Complete the International Wire

Transfer application form**

UNA ALTERNATIVA PARA TRANSFERIR DINERO AL EXTERIOR!

Transferencias Automatizadas Internacionales, ACH*



Información Requerida

Tenga presente que la información necesaria para enviar dinero por el método de ACH Internacional, es diferente a la información que se usa para hacer un Giro Bancario internacional o "Wire Transfer" y varía de acuerdo al país donde se van a enviar los fondos:

- → Para MEXICO: Clave Bancaria Estandarizada (CLABE)
- ightarrow Para CANADA Y PANAMA: Número de Ruta Internacional y Número de Cuenta **
- → Para EUROPA: Código de Identificación Bancario (BIC) y Número de Cuenta Bancaria Internacional (IBAN)





ACH Internacional vs. Giro Bancario

El ACH Internacional es ideal cuando:

- → Usted necesita transferir dinero a cualquiera de los países mencionados anteriormente
- → El depósito no es urgente. Esta transacción puede tardar hasta 3 días hábiles dependiendo del país
- → La cantidad es menor a \$10,000
- → No hay un banco intermediario involucrado en la transacción
- → No es un pago sino una transferencia de fondos
- → Quiere ahorrar dinero. El costo de esta transacción
- es \$5 comparando con \$40 que es el costo de un giro bancario o "Wire Transfer"





SOURCE: MARIA ANTONIETA ARRAYA, OAS STAFF FCU 2014



Log into your Home Banking or

Transaction form

complete the ACH International

Costs and Profits: 2 view points

Financial Institution Costs and Revenue

Electronic	# Transactions	If Average \$\$ per transaction	Total Processing costs Net Revenue			Total Net Revenue		
Transfer Method			Total Surcharges	Total Processing time	Cost of Time of Processing (\$20 p/h)	From fee	Exchange Rate	
FedGlobal ACH	1000	\$5000	\$1,000	8 hrs**	\$160	\$4,000	(1%) \$50,000	\$53,840
Wire	1000	\$5000	\$30,000	80 Hrs***	\$1,600	\$10,000	NA	\$8,400

^{**}Only processing and compliance . Not included the follow up questions. 1 out of 50 for Fed Global ACH (2-5 mins)

Member/Customer Costs

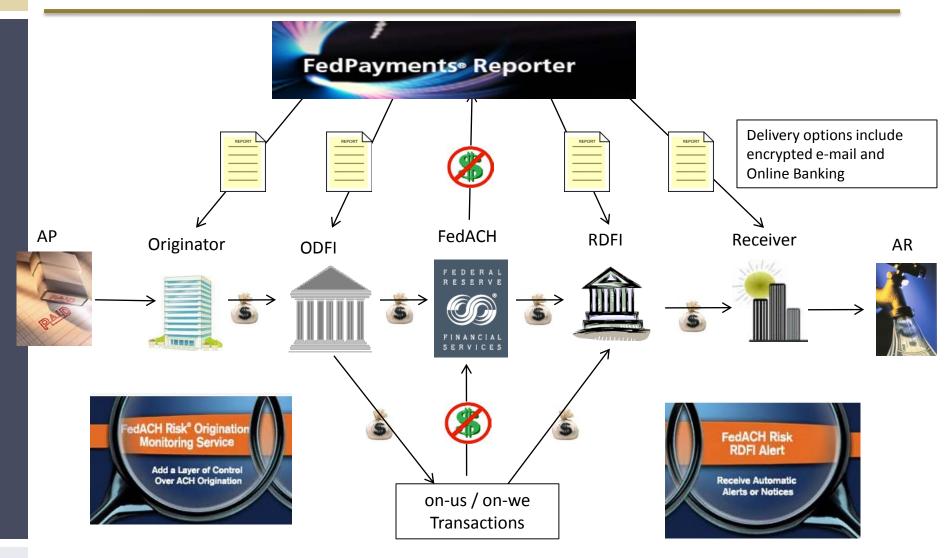
Electronic Transfer Method	Fee Per Transaction	If Average \$\$ per transaction	OASFCU Exchange Rate	Intermediary Banks Charges	Beneficiary Bank Foreign Exchange Rate Mark up	Beneficiary Bank fee to Beneficiary	Final Amount received by Beneficiary	Total Cost to Sender
FedGlobal ACH	\$5	\$5,000	(1%) \$50	NA	NA	\$0-\$35	\$4,910-\$4,945	\$55-\$90
Wire	\$40	\$5,000	NA	\$10-\$30	up to 3%	\$25-\$35	\$4,745-\$4,875	\$125-\$255

SOURCE: MARIA ANTONIETA ARRAYA, OAS STAFF FCU 2014

^{***}Only processing and compliance. Not included the follow up questions. 1 out of 3 for Wires (10-20 mins)

Managing Risk

FedPayments® Reporter Services



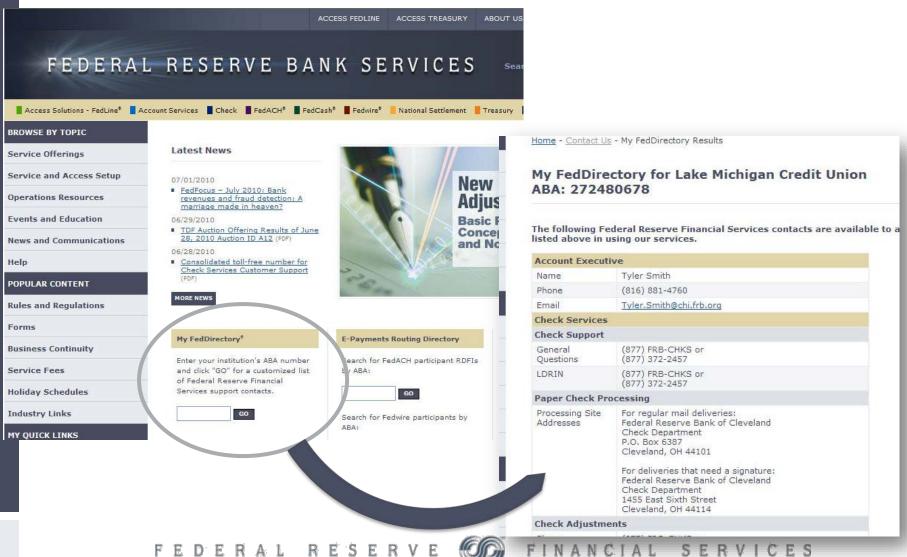
Questions & Answers

Jorge Jimenez

Jorge.jimenez@atl.frb.org

Federal Reserve Bank of Atlanta

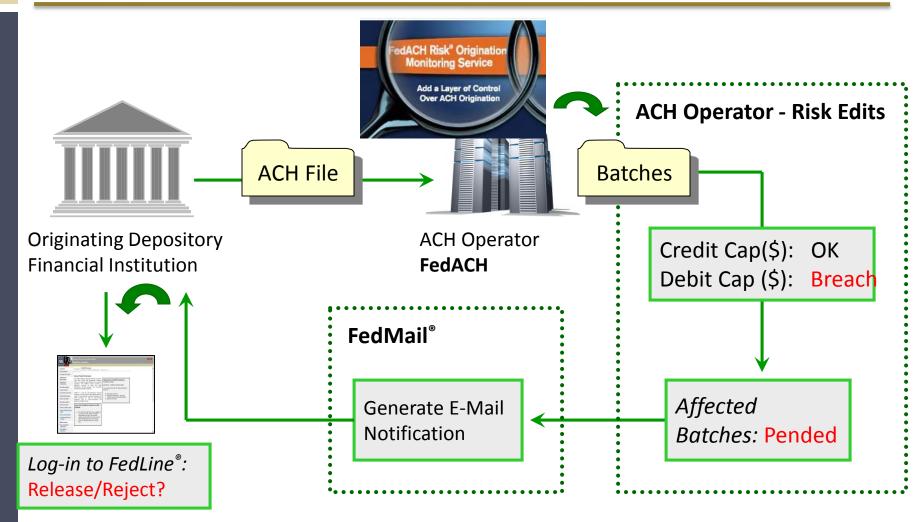
My FedDirectory®



51

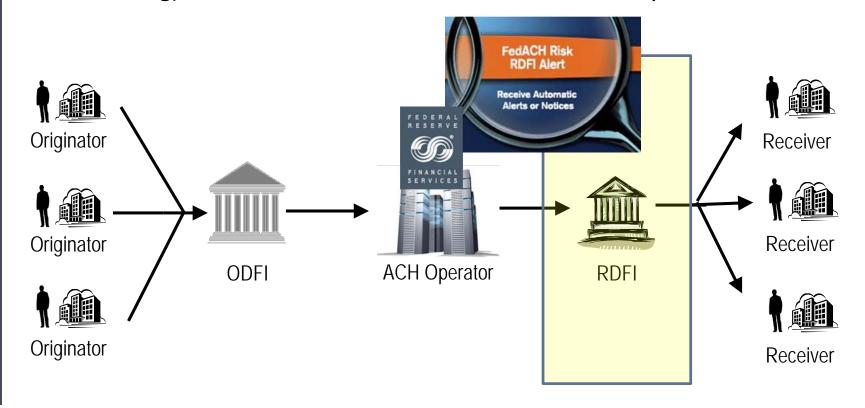
FedACH Risk® Origination Monitoring Service

How Does the Service Work?



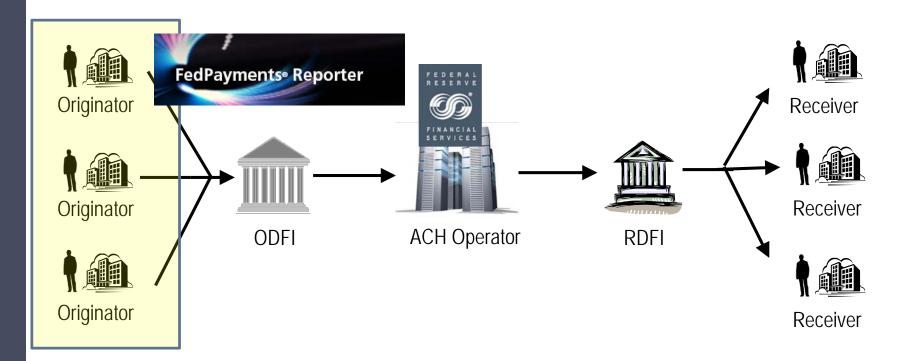
ACH Participant: RDFI

• A **Receiving Depository Financial Institution** (RDFI) receives ACH payment instructions from an ACH Operator and is responsible for posting (or returning) entries to its customers accounts in a timely manner.



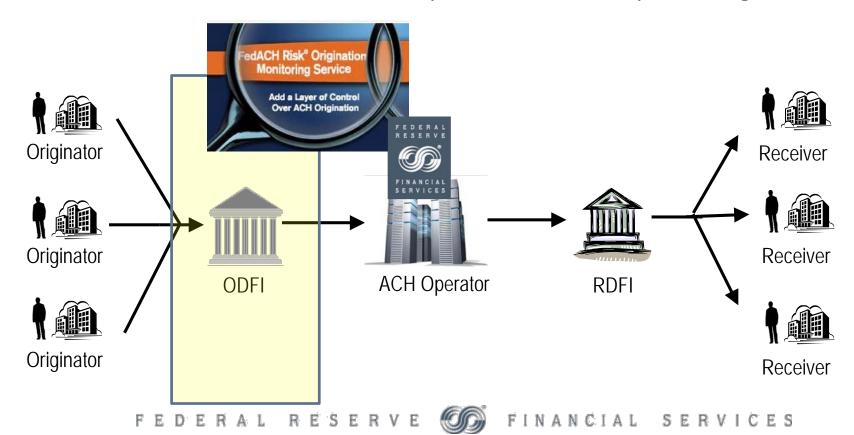
ACH Participant: Originator

• An **Originator** is a person or company responsible for obtaining an authorization (e.g. written/signed, electronic signature, verbal, etc.) from the Receiver prior to initiating an ACH payment instruction.



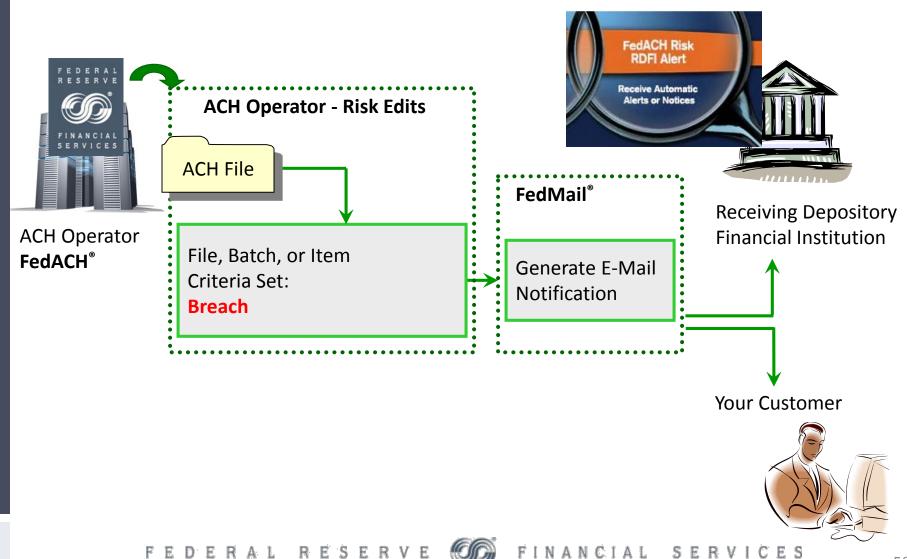
ACH Participant: ODFI

An Originating Depository Financial Institution (ODFI) receives ACH
payment instructions from Originators, creates batches of like-payments,
and transmits them to the ACH Operator for further processing.



FedACH Risk® RDFI Alert Service

How Does the Service Work?



FedPayments® Reporter Services

